



## B2BGATEWAY PROVIDES FULLY INTEGRATED EDI SOLUTION FOR APTEAN ROSS TO LEGACY PHARMACEUTICAL PACKAGING

*Rapid global growth in pharma packaging industry prompts leading supplier Legacy Pharmaceutical Packaging to further automate their supply chain processes thru cloud based EDI technology.*

**September 28, 2016 | Boston, MA** – B2BGateway's cloud based, fully integrated EDI solutions for Aptean Ross were chosen by leading provider of unit-of-use packaging Legacy Pharmaceutical to communicate seamlessly and electronically with customers such as Ascend Laboratories, Kroger and Walmart.

Global demand for pharma packaging is expected to grow 6.5% each year to over \$100 billion in 2019. The United States will continue to be the largest national pharmaceutical packaging market as its advanced drug-producing sector sells new therapies with specialized needs. Legacy Pharmaceuticals located in a 189,000 square foot facility in suburban St. Louis, Missouri is a leading provider of solutions, from clinical trials through high volume commercial packaging. Legacy specializes in high speed unit-of-use bottle filling, blistering and compliance packaging, as well as a wide range of secondary packaging capabilities. Legacy serves the branded, generic, government, wholesale and major retail markets and specializes in packaging to major retail chains and drug manufacturers.

In order to improve supply chain efficiencies, cut costs and to scale for ever increasing growth, Legacy chose B2BGateway's EDI solution for Aptean Ross. Having a fully integrated EDI solution allows Legacy to automate the sending and receiving of standard business documents such as purchase orders, warehouse shipping orders and credit adjustments with their customers. Having B2BGateway's EDI solution fully integrated with Legacy's Aptean Ross ERP system removes the need for the Legacy staff to manually re-key data; this in turn leads to reduced errors, lower labor costs and faster payments from their customers.

"B2BGateway's cloud based EDI solution for Aptean Ross provides the communications, data translation and mapping functionality required by Legacy to have effective, electronic and seamless communications with our trading partners," states Rhonda Hofferber, Plant Controller at Legacy, "By fully integrating the B2BGateway EDI solution with our Aptean Ross ERP system our staff will save numerous hours each month from manual data entry. It also ensures that we meet all our trading partners' compliance requirements."

Louisa Gooding, Director of Sales & Strategic Partnerships at B2BGateway, added "As the global demand for pharmaceutical packaging expands at a rapid pace, so too will the needs of our clients. Thanks to cloud technologies, EDI is no longer just for the Fortune 500, but has become affordable for all companies that wish to control costs associated with manual data entry and reduce their 'order to payment' cycle in real time. Together with our clients such as Legacy Pharmaceutical Packaging, we are committed to continuously develop solutions that will provide significant ROI and full integration with their ERP systems. B2BGateway has been working with Ross ERP for approximately 10 years now, serving the needs of many Pharmaceutical and Food Manufacturing clients. In addition to full EDI integration, Ross ERP users also benefit from access



to the B2BGateway Client Portal where they can control all their EDI functionality, view reports and add new trading relationships as required”.

**About B2BGateway:** B2BGateway, a GS1 Accredited solution provider, is a leading global EDI (Electronic Data Interchange) provider with offices in North America, Europe, Australia and China. B2BGateway offers 24/7 customer support with each client assigned a designated setup team. B2BGateway EDI solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing costs associated with manual data entry. For further information please call +1 (401) 491 9595 (USA), +353 61 708533 (EU), +61 28003 7584 (ANZ) or log onto [www.B2BGateway.Net](http://www.B2BGateway.Net)

