

## Kilimanjaro Consulting and B2BGateway Announce EDI Partnership for MYOB Advanced Users.

*Sydney, Australia, October 21, 2015* – Kilimanjaro Consulting, the leading provider of MYOB’s enterprise level business software systems in Australia and B2BGateway, a world recognized EDI solution provider, today announced a partnership to provide cloud-based, fully-integrated EDI and automated supply chain solutions to clients of Kilimanjaro Consulting using MYOB’s new cloud based ERP solution – MYOB Advanced.

As a global organization with offices in Sydney, Australia, North America, Europe and China, B2BGateway supports all internationally recognized EDI standards and protocols that may be required by the MYOB Advanced user: EDIFACT, ANSI X12, Tradacoms, Eancom, XML, VAN, FTPs, AS2, etc. By fully integrating with MYOB Advanced through cloud based technology, B2BGateway is able to remove the need for the user to re-key data. This, in turn, leads to greater accuracy, increased labor efficiencies and it expedites the order-to-payment cycle.

Many of Kilimanjaro Consulting clients operate in wholesale distribution, manufacturing, retail, automotive and logistics market verticals, where EDI has not only become a mandatory requirement, but is now also recognized as best business practice. Wishing to provide clients with the best possible EDI solution for their MYOB Advanced clients, Kilimanjaro chose B2BGateway as their EDI provider of choice.

Ronnie Baskind, Managing Director at Kilimanjaro Consulting states "With the launch of MYOB Advanced, Kilimanjaro is now able to provide a world-class cloud ERP solution for large companies. Many of these companies are operating across multiple countries, with multiple currencies, and with complex supply chains. They expect a sophisticated EDI solution that complies with international standards. Our partnership with B2B Gateway means that we can deliver a fully integrated EDI solution to all of our clients on MYOB Advanced. No matter what EDI integration is required, B2B Gateway and Kilimanjaro have the knowledge and skills to make sure that every company can benefit from the efficiency improvements inherent in this technology".

B2BGateway has been providing cloud-based, fully-integrated EDI and automated supply chain solutions to EDI users worldwide since 2001. "We are delighted to be able to offer a fully integrated, cloud based EDI solution to MYOB Advanced users" says Dante Dell’Agnese, AU Sales Director at B2BGateway. "Furthermore it gives us great pleasure to partner with Kilimanjaro Consulting, one of Australia’s leading MYOB enterprise level consulting firms."

**About Kilimanjaro Consulting:** Kilimanjaro Consulting is Australia's leading implementer of MYOB's enterprise management and accounting solutions. Kilimanjaro Consulting service clients in a range of industries in Australia, New Zealand and the Asia Pacific region. Kilimanjaro Consulting has achieved its leadership position by focusing our customers' business needs first, developing a rigorous methodology and employing an expert team of more than 30 skilled consultants. For further details please visit [www.kilimanjaro-consulting.com.au](http://www.kilimanjaro-consulting.com.au)

**About B2BGateway:** B2BGateway is a world leader in the provision of cloud-based, fully-integrated EDI and automated supply chain solutions. Headquartered in Boston, MA with additional offices in Europe, Australia and China, B2BGateway offers clients 24/7 customer support with each client having their own designated setup team. B2BGateway's EDI solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing the costs associated with manual data entry errors. For further information please visit [www.B2BGateway.Net](http://www.B2BGateway.Net)

**Press Contacts:**

Roger Leyden

Director of Global Business Development

**B2BGateway**

+61 28003 7584 (AU Office)

+353 (61) 708533 (EU office)

+1 (401) 491-9595 x 1006 (US office)

[RogerL@B2BGateway.Net](mailto:RogerL@B2BGateway.Net)