

FRONDE AND B2BGATEWAY ANNOUNCE EDI PARTNERSHIP FOR NETSUITE USERS.

Sydney, Australia, September 29, 2015 - Fronde the leading provider of cloud technology services in Australia and New Zealand and [B2BGateway](#), a world recognized EDI solution provider, today announced a partnership to provide cloud-based, fully-integrated EDI and automated supply chain solutions to clients of Fronde using NetSuite ERP.

As a global organization with offices in Sydney, Australia, North America, Europe and China, B2BGateway supports all internationally recognized EDI standards and protocols that may be required by the NetSuite user: ANSI X12, EDIFACT, Tradacoms, Eancom, Odette, XML, VAN, FTPs, AS2, etc.. By fully integrating with NetSuite through cloud based technology, B2BGateway is able to remove the need for to re-key data. This, in turn, leads to greater accuracy, increased labour efficiencies and it expedites the order-to-payment cycle.

Many of Fronde's clients operate in wholesale distribution, manufacturing, retail, automotive and logistics market verticals, where EDI has not only become a mandatory requirement, but is now also recognized as best business practice. Wishing to provide clients with the best possible EDI solution for NetSuite, Fronde chose B2BGateway as their EDI provider of choice for their NetSuite clients.

"EDI has also become very relevant to our many NetSuite clients" says Craig Traub, Operations Director at Fronde. "That is why it was imperative for Fronde to find a great NetSuite EDI partner, one that we could recommend wholeheartedly to our clients. It was also very important that our staff could be safe in the knowledge that not only would our clients get a great cloud based EDI solution, but that they would also receive the same great level of service that Fronde clients have come to expect from us over the years. It is for these very reasons that we chose B2BGateway to be the EDI provider of choice for our NetSuite clients."

B2BGateway is a 'Built for NetSuite' EDI solution and has been providing cloud-based, fully-integrated EDI and automated supply chain solutions to NetSuite users worldwide since 2001. "We are very pleased to partner with Fronde, the number one NetSuite solution provider in APAC this year." says Dante Dell'Agnese, AU Sales Director at B2BGateway. "Fronde is a perfect partner for B2BGateway, providing leading cloud based technologies to clients in the ANZ region for over 25 years and we look forward to working with them and their clients."

About Fronde: Fronde is a technology industry leader with 23 years of experience, 300+ people, and offices across Australia and New Zealand. Responsible for liberating hundreds of organizations from their traditional IT constraints, Fronde is leading in an era of unprecedented technology change. Proud to be a Salesforce Platinum Partner, 5-Star NetSuite Solution Provider (and #1 in APAC), Amazon Advanced Consulting & Channel Reseller Partner, and Google for Work Premier Partner, Fronde serves businesses with an unrivalled cloud portfolio. Fronde aims to liberate organizations to pursue new levels of innovation and efficiency,

delivering business outcomes through their technology consulting, software development, systems integration, managed services and cloud solutions

About B2BGateway: B2BGateway is a world leader in the provision of cloud-based, fully-integrated EDI and automated supply chain solutions. Headquartered in Boston, MA with additional offices in Europe, Australia and China, B2BGateway offers clients 24/7 customer support with each client having their own designated setup team. B2BGateway's EDI solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing the costs associated with manual data entry errors. For further information please visit www.B2BGateway.Net or call + 1 401 491 9595.

Press Contacts:

Roger Leyden
Director of Global Business Development

B2BGateway

+61 28003 7584 (AU Office)

+353 (61) 708533 (EU office)

+1 (401) 491-9595 x 1006 (US office)

RogerL@B2BGateway.Net

Brianna Ragel
GM of Marketing

Fronde

1300 850 900

Brianna.Ragel@Fronde.com