



BIG STRIDES CONTINUE INTO 2015 FOR B2BGATEWAY

Global EDI provider looks back on 2014 and announces goals for the coming year.

January 28, 2015 | Boston, MA – With the holiday season now a seemingly distant thing of the past, B2BGateway takes a look back on the success and changes from the last year. 2014 proved to be the 15th year of consecutive growth for the international EDI provider with new sales up 18% and existing customer growth up 41% respectively.

Roger Leyden, Director of Global Business Development at B2BGateway attributes growth to B2BGateway's strong reputation in the marketplace as well as the hard work and dedication of the B2BGateway staff.

"B2BGateway is widely acknowledged throughout the globe as a prominent, quality provider of EDI and automated supply chain solutions, however, it is the staff's attention to detail, commitment and understanding our clients' needs that truly enables B2BGateway's tremendous growth, year after year."

The Innovations Team had a full plate in 2014 with many internal and external, client-facing projects. One massive undertaking included improving current systems, which increased uptime and allowed documents to be transmitted much faster than before. B2BGateway's Innovations Team not only managed the overhaul of the new and improved website, but they have also included interactive Gantt charts in every client portal outlining the status of all individual client relationships.

"The interactive Gantt charts give all clients a corporate overview of where any individual EDI relationship stands at any particular time 24/7," stated John Pirotte, Director of Innovations at B2BGateway." Should the client wish greater, in-depth details and analysis they can drill down through any individual relationship for all details on the click of a mouse,"

Looking forward to 2015, B2BGateway, as well as going through a stylish new re-brand, will be implementing many more improvements including a new Client Portal and a leaner, faster setup process for all clients. 2015 is also the year that B2BGateway will move into their brand new, state-of-the-art headquarters in southern Rhode Island.

About B2BGateway: B2BGateway, a GS1 Accredited solution provider, is a leading global EDI (Electronic Data Interchange) provider with offices in North America and Europe. B2BGateway offers 24/7 customer support with each client assigned a designated setup team. B2BGateway EDI solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing costs associated with manual data entry. For further information please call +1 (401) 491 9595 (USA), +353 61 708533 (Europe) or log onto www.B2BGateway.Net