



**B2BGateway**  
[www.B2BGateway.Net](http://www.B2BGateway.Net)  
 Sales@B2BGateway.Net



## EVOLVE BIOSYSTEMS HAD A GUT FEELING THAT B2BGATEWAY WAS THE RIGHT CHOICE FOR EDI

*“After speaking with B2BGateway it was clear that they would be the right fit from a solution standpoint. Their setup costs and transactional fees were also very affordable.”*



### About Evolve BioSystems



**JASON MARRONE**  
 EVOLVE BIOSYSTEMS

Research shows that the newborn gut microbiome — the trillions of bacteria that live within the intestinal tract of newborns — plays a critical role in proper immune and metabolic development as well as meeting the newborn’s nutritional needs.

Disruption of the newborn gut microbiome can cause both acute and chronic health consequences. Based on novel discoveries of the unique partnership between human milk and *B. infantis*, Evolve has pioneered a microbiome-based approach to solving newborn gut dysbiosis.

### BUSINESS CHALLENGE

Evolve does not have an ERP solution, which is not standard when trying to implement EDI into a business. B2BGateway needed to accommodate the differences between Evolve’s multiple Sales channels and route the information flowing in directly to their 3PL for fulfillment.

Evolve requires a cold shipped product, adding complexities with mandatory shipping and receiving deadlines. Their fulfillment solution can distinguish the complexities needed to sort orders coming in from Shopify, but they needed a solution that was capable of handling the orders flowing in from other sales channels and routing them to their 3PL with the correct shipping information.

### SOLUTION / RESULTS

B2BGateway has created cross reference tables for Evolve that can translate the orders to the appropriate shipping requirements for their 3PL.

Essentially, B2BGateway’s solution translates these “non-Shopify” orders and sends them to their 3PL with the appropriate shipping code, calculating which day of the week the order should be shipped and which day it should arrive.

### About B2BGateway

B2BGateway provides fully managed Electronic Data Interchange (EDI) & API Connectivity Solutions for Shopify users. B2BGateway’s cloud-based solutions allow Shopify users to communicate seamlessly with their customers and 3PL’s. Our fully managed solutions for Shopify are 100% built and maintained by B2BGateway developers which gives us the ability to offer a customized solution that fits your business model. EDI eliminates data re-entry, drastically reduces errors, cuts down on labor requirements and speeds up the ‘order to payment’ cash cycle. B2BGateway meets all trading partner requirements and regulations and we support all global standards and communication methods.

In addition to our global headquarters in Rhode Island, B2BGateway has offices in Ireland, Australia and the UK that enable us to offer unparalleled support across all time zones.

For further information please visit [www.b2bgateway.net](http://www.b2bgateway.net)



**B2BGATEWAY’S EDI FOR EVOLVE BIOSYSTEMS**  
 CASE STUDY

