



B2BGateway
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B2BGATEWAY'S EDI SOLUTIONS FOR OMAR SUPPLIES GOING STRONG FOR 9 YEARS.

"Setting up a new Trading Partner is never an issue with B2BGateway."

Jaime Contreras
 Omar Supplies, Inc.



BUSINESS CHALLENGE

Dealing with multiple EDI providers to test with certain trading partners is a huge challenge. Some of the processes may overlap, while others don't and it eventually makes the testing process very drawn out if accommodations are not met.

SOLUTION

B2BGateway is always able to accommodate testing with other EDI providers. Upon setting up with B2BGateway, a client is assigned a dedicated Trading Partner Liaison who deals with trading partner testing on your behalf.

RESULTS

"Every time we've had to set up a new trading partner, the process is very simple. I can log into B2BGateway's client portal, add a new trading partner relationship, fill out the drop down menu for basic information and B2BGateway handles the rest. If I ever have any trouble or have any questions, I normally deal with Riona who is always excellent to work with." Walmart required a need for Omar to use EDI 9 years ago and since then, B2BGateway has been great".

About OMAR SUPPLIES

Omar Supplies is a 100% minority-owned, SBA and MBE-certified company. Established in 1997, we are a distributor and direct importer of a variety of products, including gloves, can liners, protective clothing, towel and tissue, corrugated boxes, safety supplies and equipment.

Omar Supplies sells to many of the country's Fortune 500 companies, making it one of the nation's fastest growing minority-owned industrial and medical suppliers. Our clientele includes major corporations, restaurant chains, governmental institutions, schools, and hotels in the continental United States, Puerto Rico and international markets. We have national and international distribution and warehousing capabilities across the country as well as an international sourcing office.

About B2BGateway

Since 2001, B2BGateway has been providing Electronic Data Interchange (EDI) & API Connectivity Solutions for NetSuite users. B2BGateway's cloud-based EDI & API Connectivity solutions allow the NetSuite user to communicate seamlessly with their customers and 3PL's. We offer both web based and fully integrated EDI & API Connectivity solutions to cater for all market needs and wants (e.g. X12, EDIFACT, Tradacoms, Eancom, Odette, oioUBL, XML, VAN, AS2, FTP, etc.). Our Cloud/SaaS based fully integrated EDI & API Connectivity solutions will integrate seamlessly with all NetSuite ERP Solutions. In addition to our global headquarters in Rhode Island, B2BGateway has offices in Ireland and Australia enabling us to offer unparalleled support across all time zones.

For further information please visit www.b2bgateway.net



B2BGATEWAY'S EDI FOR DYLAN'S CANDY BAR
 CASE STUDY

