



B2BGateway
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B2BGATEWAY REMAINS THE GO TO EDI SOLUTION FOR UNLEASHED SOFTWARE INTEGRATION AFTER COMPANY TRANSITION.

"I've dealt with B2BGateway in the past for a number of years with another company. It was a no brainer to have them help me with this".

PAUL JOHNSON
 Maroon Pig



About Maroon Pig

Maroon Pig Ltd is a rapidly expanding fresh, vibrant company supplying large retailers and trade across the UK. The company was started by Andrew Smith and Paul Johnson who between them have over 50 years experience in the retail and trade sector. Maroon Pig is the sole UK & Eire distributor for WOFI lighting of Germany.

For over 60 years now, WOFI has been developing lights to match lifestyle. From modern designs to cosy vintage styles, WOFI specialises in keeping up with the trend - manufacturing a range of sleek and stylish LED ceiling lights, floor lamps, pendant lights, wall lights and table lamps.

About B2BGateway

B2BGateway provides fully managed Electronic Data Interchange (EDI) & API Connectivity Solutions that are 100% built and maintained by our own developers. B2BGateway's cloud-based connectivity solutions allow users to communicate seamlessly with their customers and 3PL's. We offer both web based and fully integrated solutions for all market needs and wants. Our Cloud/SaaS based fully integrated EDI & API Connectivity solutions will integrate seamlessly with most ERP/accounting solutions.

In addition to our global headquarters in Rhode Island, B2BGateway has offices in Ireland and Australia enabling us to offer unparalleled support across all time zones. For further information please visit www.b2bgateway.net



BUSINESS CHALLENGE

EDI was a requirement for Maroon Pig in order to get in with the larger retailers they wanted to do business with. Homebase, and some of the other larger retailers will only do business using EDI so there was no option.

SOLUTION

Maroon Pig trusted B2BGateway to complete the implementation after being satisfied with the EDI solution for a number of years with another company, Crimson Bear.

RESULTS

It was a quick and easy transition because everything was almost the same as their previous setup.

"It's a combination of [Homebase](#) making EDI a requirement and us being a big fan of B2BGateway's EDI solutions. It saves us from having to re-key data obviously and with that factor, there are zero errors".



B2BGATEWAY'S EDI FOR MAROON PIG
<https://www.Maroon-Pig.com/>

