

kitchen.



SUCCESS STORY

“Downloading orders and uploading the purchase order acknowledgements and invoices to the Coles Portal and importing/exporting the same documents in NetSuite was killing us. Since going live with B2Gateway, we’re saving about 2 days a week in manual labour.”

Mark Winwright | IT Project Manager **kitchen.**



B2BGATEWAY.NET
GLOBAL EDI NETWORK



ORACLE + **NETSUITE**



Customer:
Kitchen Food Company



Industry:
Food Production and Distribution



Solution:
As a ‘Built for NetSuite’ EDI partner B2BGateway was able to provide Kitchen Food Company with a cloud based, fully integrated EDI solution, removing the need to re-key data when exchanging standard business documents with their retail customers.



Location:
Riverwood, NSW, Australia



Business Challenge:
After purchasing NetSuite ERP, Kitchen Food Company needed an EDI partner that could fully integrate with their new NetSuite ERP solution.



Results:
Staff no longer have to re-key data when exchanging orders, invoices, shipping notices and other business documents with their trading partners. This leads to greater accuracy of data and the freeing up of staff resources.



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CUSTOMER PROFILE

Kitchen Food Company is a dynamic and established food production business with a strong presence in the food service and retail industries. Kitchen Food Company service blue chip organisations with innovative fresh food solutions and produce a diverse range of ready meals, sandwiches, wraps, salads and desserts which are distributed daily from their fresh food facilities in Sydney, Brisbane & Melbourne to market leading retail & food service businesses across Australia.

ABOUT B2BGATEWAY

B2BGateway is a world leader in the provision of cloud-based, fully-integrated EDI and automated supply chain solutions founded in Boston in 1999 and with additional offices in Europe, Australia and China. B2BGateway offers clients 24/7 customer support with each client having their own designated setup team. B2BGateway's EDI solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing the costs associated with manual data entry errors. For further information please visit www.b2bgateway.net



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BUSINESS CHALLENGE

As their business rapidly grew, Kitchen Food Company realized that they needed a new backend ERP system that would not only allow them to scale for the enormous growth that they were experiencing, but would also give them the visibility and 24/7 access that modern cloud technology enables. For this very reason, Kitchen Food Company chose NetSuite, the world's number one cloud ERP solution to be their new backend system. Next, Kitchen Food Company needed an EDI solution that would fully integrate with their new NetSuite ERP. Due to recent rapid growth, the days of manually downloading orders and entering invoices into Retailers portals were long gone. Kitchen Food Company needed an EDI solution that would automate processes as much as possible and eliminate the need to re-key data.

SOLUTION

To start Kitchen Food Company needed an EDI solution that would meet the requirements of three main retailing customers – Coles, General Mills Australia and Woolworths. Upon the recommendation of their NetSuite Account Manager, Kitchen Food Company chose B2BGateway to be its EDI partner. B2BGateway has been NetSuite's EDI partner of choice since 2002 and provides cloud based, fully integrated EDI solutions to NetSuite users throughout the globe. In fact, as a 'Built for NetSuite' solution, B2BGateway's EDI functionality is built right into the NetSuite users dashboard. The B2BGateway EDI solution is also fully integrated with NetSuite, which means that Kitchen Food Company no longer has to re-key data when exchanging purchase orders, invoices, purchase order acknowledgements and shipping notices with its retailing client base. B2BGateway was also able to provide Kitchen Food Company with outer case GS1-128 barcode labels.

BUSINESS BENEFITS

Having a fully integrated NetSuite EDI solution has greatly improved Kitchen Food Company's supply chain efficiencies and drastically cut down on costs. As everything is now automated staff no longer need to deal with cumbersome retailer portals leading to greater accuracy and reduced costs.