





B2BGateway
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DHALL & NASH IS NO LONGER WHINING ABOUT MANUAL DATA ENTRY AND IS MORE FOCUSED ON WINING.

“We can trust that the data coming through is accurate and human error is no longer something that we have to worry about. Communication with our trading partner is now almost non-existent, but in a positive way.”
 - LAURA O’LOUGHLIN, DHALL & NASH

About Dhall & Nash   

Dhall & Nash was founded by Puneet Dhall and Brandon Nash in 2007. With collectively over three decades in the global wine trade, Dhall & Nash source the world’s finest wines and deliver them straight to you. We aim to provide the highest level of service to our customers and there are thousands of wines for you to choose from. Choosing the best with you is both our passion and expertise. Our unique sourcing method unearths the greatest wines – a diverse and exclusive array of delicious treats including the likes of Mountford Estate, Maison Billecart-Salmon and Mollydooker.

Our passion and knowledge are unrivalled in New Zealand. If you love wine, our door is always open to you. Visit www.dhfinewine.com

About B2BGateway

B2BGateway provides fully managed Electronic Data Interchange (EDI) & API Connectivity Solutions that are 100% built and maintained by our own developers. B2BGateway’s cloud-based connectivity solutions allow users to communicate seamlessly with their customers and 3PL’s. We offer both web based and fully integrated solutions for all market needs and wants. Our Cloud/SaaS based fully integrated EDI & API Connectivity solutions will integrate seamlessly with most ERP/accounting solutions. In addition to our global headquarters in Rhode Island, B2BGateway has offices in Ireland and Australia enabling us to offer unparalleled support across all time zones.

For further information please visit www.b2bgateway.net



BUSINESS CHALLENGE

Dhall & Nash’s team was spending hours each week inputting orders manually into Brightpearl. They also needed to ensure that the data was correct, adding time on top of the manual data entry.

SOLUTION

Dhall & Nash came across B2BGateway’s EDI solution in a Brightpearl newsletter, which prompted them to reach out for help with time management. B2BGateway’s solution integrates seamlessly with their Brightpearl platform allowing them efficient communication with their trading partner.



RESULTS

Data accuracy and time efficiency are the two things Dhall & Nash find most important resulting from B2BGateway’s EDI implementation. “Our project manager was always really helpful, replying promptly and giving us the answers we need to get setup quickly.”