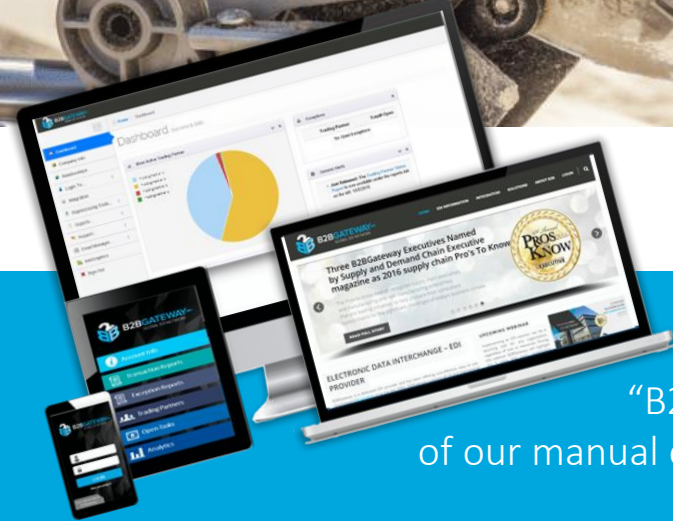




SUCCESS STORY



“B2BGateway substantially reduced the time and errors of our manual order entry process. With B2BGateway EDI solutions, it only takes one click and there are no errors!”

Olly Dunne | Managing Director **TEC7**



B2BGATEWAY.NET
GLOBAL EDI & API NETWORK



Customer:
Contech Building Products



Location:
Co. Kildare, Ireland



Solution:
Using Sage 200 as an ERP, it only made sense to use B2BGateway, a Sage Universal Developer, as the preferred EDI solution provider.



Business Challenge:
In order to sell its products to B&Q, Contech Building Products needed a quality, dedicated EDI provider.



Industry:
Hardware & Building Materials



Results:
B2BGateway established a successful, quality EDI connection at a low cost price, increasing efficiencies and reducing overall costs.

SUCCESS STORY



CUSTOMER PROFILE

Contech Building Products is a Hardware and Building Materials supplier based in Maynooth, County Kildare, Ireland. Contech Building Products was eager to expand its operations by selling its products to large scale retailers throughout the UK and Ireland. After negotiating a supply contract with B&Q, a large format Hardware & Building Materials Retailer, Contech Building Products were informed that they must become EDI compliant to meet the terms and conditions of the B&Q supply contract. Contech Building Products needed an EDI solution that would fully integrate with their Sage 200 ERP software solution. By fully integrating the EDI solution with Sage, Contech Building Products would be able to remove the need to re-key data which would in turn lead to reduced errors and hasten their overall processes. By choosing B2BGateway, a leading global EDI provider and Sage Universal Developer, Contech Building Products were able to meet the needs of B&Q and avail of a quality EDI solution with full 24/7 support.

BUSINESS CHALLENGE

Contech Building Products needed an EDI solution that fully integrated with Sage 200 and allowed the organization to seamlessly import the large volume of orders that B&Q would be sending. Contech Building Products contacted their Sage consultant Pims Business solutions who recommended that Contech should use B2BGateway as their EDI provider.

SOLUTION

B2BGateway was able to provide Contech Building Products with a one-click EDI solution for getting large batches of orders into the Sage 200 system. Retrieving invoices from Sage 200 and sending them to B&Q was also a simple and one-click process.

ABOUT B2BGATEWAY

B2BGateway is a world leader in the provision of cloud-based, fully-integrated EDI & API connectivity and automated supply chain solutions. B2BGateway was founded in Boston in 1999 and with additional offices in Europe and Australia. B2BGateway offers clients after hours customer support with each client having their own designated setup team. B2BGateway's EDI & API connectivity solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing the costs associated with manual data entry errors. For further information please visit www.b2bgateway.net

For more information about B2BGateway
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BUSINESS BENEFITS

Business has increased, orders are processed more efficiently and error free, and the price of the solution is less than a fraction of the cost of an order entry person.

B2BGateway and Sage have provided a quick, easy and cost effective solution to Contech Building Products.

