



SUCCESS STORY

“The B2BGateway cloud based EDI solution is really easy to use, as easy as sending emails. Having EDI set up with the correct data standards and GTIN’s means we now tick all the right boxes to supply all the large retail multiples throughout Europe and further afield.”

Dan Neville | CFO



CLOVER HILL
FOOD INGREDIENTS



B2BGATEWAY.NET
GLOBAL EDI & API NETWORK



Customer:
Cloverhill Food Ingredients Ltd



Solution:
Having acquired GTIN’s from GS1, B2BGateway installed a fully integrated, cloud based EDI solution for Sage 200.



Industry:
Various eCommerce Site Markets and distributes food ingredient products to retail, bakery, dairy and meat food manufacturers.



Location:
Cork, Ireland



Business Challenge:
To improve their supply chain using GS1 standards and B2BGateway’s fully integrated EDI solutions for Sage 200.



Results:
Improved overall supply chain efficiencies leading to time and cost savings, greater accuracy of data and shorter payment cycles



CUSTOMER PROFILE

Cloverhill Food Ingredients Ltd. is Ireland's leading food ingredient supplier working in partnership with retail, bakery, dairy and meat food manufacturing and food service companies. The ethos of Cloverhill is based around good customer service. The company supplies a broad range of ingredients, competitively priced and as far as possible delivered by the Cloverhill transport fleet.

ABOUT B2BGATEWAY

B2BGateway is a world leader in the provision of cloud-based, fully-integrated EDI & API connectivity solutions and automated supply chain solutions. B2BGateway was founded in Boston in 1999, with additional offices in Europe and Australia. B2BGateway offers clients after hours customer support with each client having their own designated setup team. B2BGateway's EDI & API solutions are simple to use, competitively priced, highly effective and can increase profitability by reducing the costs associated with manual data entry errors. For further information please visit www.b2bgateway.net

For more information about B2BGateway
+1 401-491-9595 // Main Office
<http://www.B2BGateway.Net> // Web Address
Info@B2BGateway.Net // Email Address

© 2019 B2BGateway.Net. All rights reserved.
This case study is for informational purposes only.

B2BGATEWAY.NET MAKES NO WARRANTIES
EXPRESS OR IMPLIED, IN THIS DOCUMENT.



BUSINESS CHALLENGE

With a large, diverse product line and large volume of orders to meet on a daily basis, Cloverhill Food Ingredients needed to automate and improve their supply chain efficiencies when selling to large scale retailers such as the Musgrave Group. On the advice of their IT consultants, Pims Business Systems, Cloverhill contacted B2BGateway to develop an automated EDI (Electronic Data Interchange) solution that would integrate fully with their Sage 200 ERP suite.

SOLUTION

Cloverhill carries a SKU line range of over 2,500 products and needed barcodes and product identifiers for all stock items sold. B2BGateway recommended that Cloverhill source their barcodes and GTIN's from GS1 Ireland. GS1 is a leading global organization dedicated to the design and implementation of global standards and solutions to improve efficiency and visibility in supply and demand chains globally. Using Eancom standards and the GTIN numbers supplied by GS1, B2BGateway was able to automate the entire electronic data flow of orders, invoices and shipping notices between Cloverhill Food Ingredients and its vendors.

BUSINESS BENEFITS

Having an EDI solution that is fully integrated with Cloverhill's Sage 200 business management suite greatly improved Cloverhill's supply chain efficiencies and drastically cut down on costs. As everything is now automated, the Cloverhill staff no longer have to re-key orders into Sage and this leads to greater accuracy of data, shorter order to payment cycles and freeing up of staff resources from mundane tasks such as manual order entry. Having a fully integrated EDI solution with the proper standards and GTIN's allows Cloverhill Food Ingredients to win more contracts from other large Retail and Distribution Groups.

